



THE WHITLOCK GROUP

Agent: **W. Greg Whitlock, CIC, CRM**

Direct Line: 678.906.2008 x200

Mobile: 404.218.8706

Email: gwhitlock@twgins.net

OUR PROCESS

The Whitlock Group, Inc. is an insurance agency that specializes in creating strategic partnerships with clients. By remaining client-focused, we have developed a thorough review and marketing process, which provides the broadest coverage options at the best price from a variety of carriers. In addition, we supplement our clients' insurance programs with additional services to help minimize the costs of risk.

HOW WE COMPARE TO THE TYPICAL AGENCY	THE WHITLOCK GROUP	TYPICAL AGENCY
Markets insurance policies among multiple carriers.	✓	✓
Copies your current insurance summary to initiate the submission process (not used to quote).	✓	✓
Reads and researches policies for historical and current coverage issues.	✓	
Learns and understands the aspects of your operations by interviewing the executive team, inspecting job sites, and contract review.	✓	
Reviews contractual obligations, during the quoting process and throughout the policy term.	✓	
Tailors coverage options to provide a comprehensive insurance program that matches your complete operation.	✓	
Provides analytics to supplement the insurance program to help allocate costs, identify need for loss control/prevention, and negotiate coverage and premium.	✓	
Operational policies and procedures are recommended to complement the insurance program and improve your efficiencies.	✓	

THE DIFFERENCE?

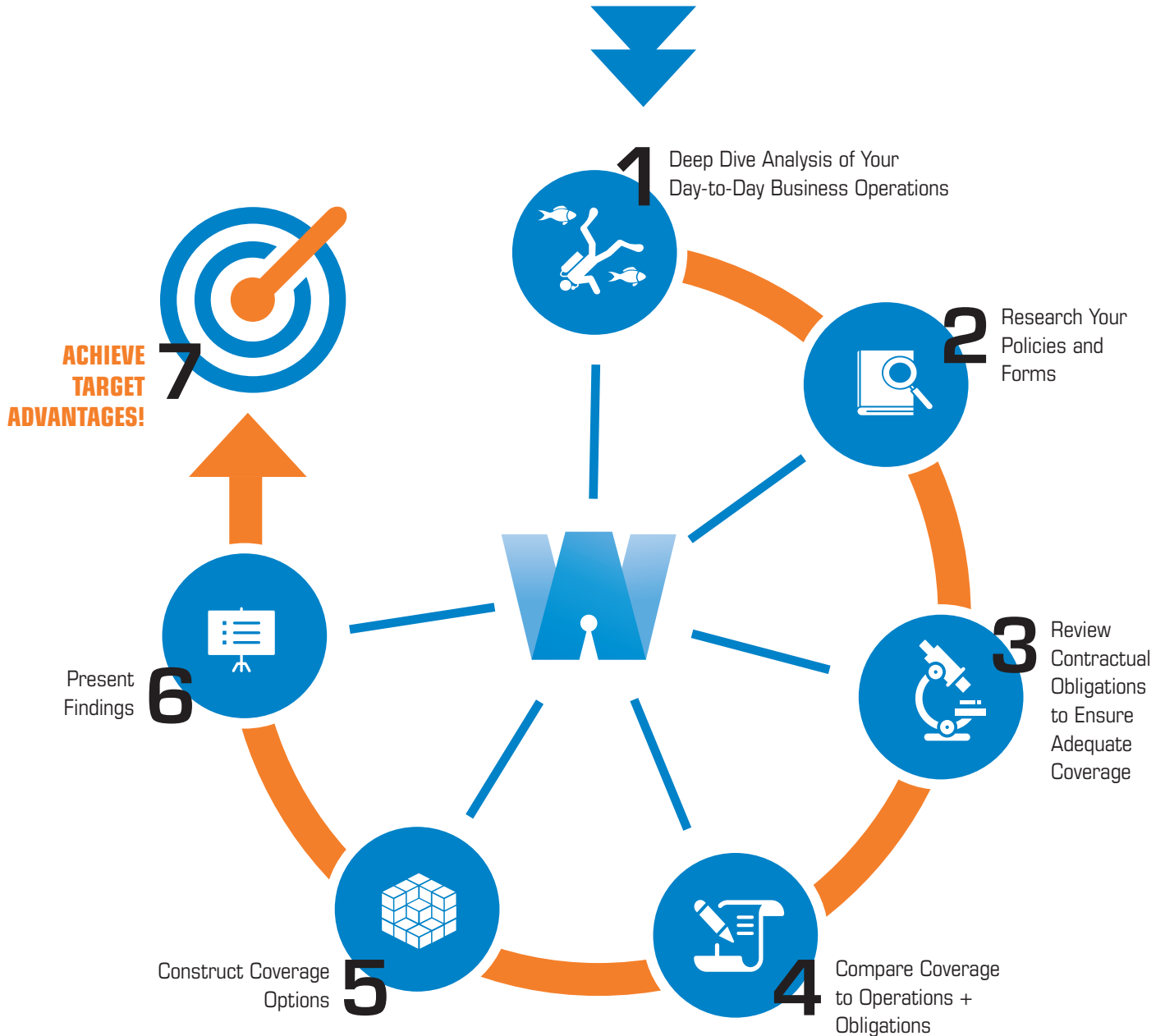
A typical agency is an order taker, but The Whitlock Group, Inc. is a strategic partner that does the research and remains part of your risk management team. When was the last time you read your own insurance policies? Do you know what you are asking a typical agency to provide? Let us do the research and protect your company as your strategic partner.

See the Next Page to Learn More About our Audit Process

THE WHITLOCK GROUP AUDIT

ADVANTAGES FOR OUR CLIENTS

- Modifies insurance policies to FOLLOW BUSINESS OPERATIONS more accurately
- Identifies OPERATIONAL EFFICIENCIES to shift risk to the insurance company at the lowest cost
- Uncovers significant PREMIUM SAVINGS approximately 87% of the time
- MANAGES COST OF RISK by allocating per profit center or location



Learn more about real results achieved through our audit process at twgins.net/category/case-studies/